

### STATE OF ARIZONA CORPORATION COMMISSION



### NONPROFIT CORPORATION ANNUAL REPORT & CERTIFICATE OF DISCLOSURE FOREIGN / DOMESTIC

	r	OKEIGIA / DOM	ILS IIO	m <sup>187</sup>
FOR FISCAL YEAR ENDI	NG 12/31/1995			DRE 04/15/1996
The following information is affairs in Arizona. The Con- WHERE NECESSARY.	required by A.R.S. §10 mission's authority to	i-1081 for all domes prescribe this form	tic and foreign nonprofit co is A.R.S. §10-1092. MAI	rporations authorized to conduct E CHANGES OR CORRECTIONS
Corporation File:	F-0040966-0			
Corporation Name:	MARCH OF DIME % LEGAL DEPT 1275 MAMARONE		ECTS FOUNDATION	CORPORATIONS DIV.
Domicile:	WHITE PLAINS NEW YORK NON-PROFIT	NY	10605-	APR 2 2 1996  DOCUMENTS ARE SUBJECT
Arizona Statu	tory Agent: PREN	NTICE-HALL C 7 N 11TH ST	ORP SYSTEM	TO REVIEW BEFORE ELHNG
	P.O. BOX)			JUL 29 1996
	State, Zip: PHO		AZ 85020-	ARIZONA CORP COMMISSION CORPORATIONS DIVISION
Check the one can     by your corporati	tegory below which on in Arizona.	best describes	the CHARACTER OF	AFFAIRS conducted
1 Charitable 2 Benevolent 3 Educational 4 Civic 5 Patriotic 6 Political 7 Religious	8 Social 9 Fraternal 10 Literary 11 Cultural 12 Athletic 13 Science/Res 14 Hospital/He	16 H 17 A 18 H 19 P search ir alth Care 20 C		ACC USE ONLY  Fee \$  Panalty \$  Total \$
2. NUMBER OF EMPL	OYEES: Please checl	k one. (For statist	tical purposes only.)	
25 or Le	ss 26 -	100	101 - 500	Over 500 <u>x</u>
***	and PRESIDERS OF			
I, (individual) o appointment u	r We, (corporation) ha ntil my removal or res	aving been designa signation pursuan	to law.	gent, do hereby consent to this
Statutory Ager	nt Name	1	Address	
Signature			City, State, Zip	

City, State, (Country) Zip

Street/P. O. Box

4. Foreign Corporations list Address in Domicile Jurisdiction:

### -- PLEASE MAKE CORRECTIONS ON A SEPARATE SHEET --

D J FREEMAN EMLY PL
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A, CA 92037-

Richard J. Freeman	Gary D. Forsee	Iris Rhodes Campbell	Mary Bush	Stanley R. Brewer	Barbara B. Blum	Francis M. Austin, Jr.	Name
Vice President, Marketing KUSI-TV 4575 Viewridge Avenue San Diego, CA 92123	President & COO Sprint Long Distance Division Sprint Corporation 8140 Ward Parkway Kansas City, MO 64114	none	President, Bush & Company 4201 Cathedral Avenue, NW Apt. 1016E Washington, DC 20016	Sr. Vice President & Treasurer Associated Food Stores, Inc. 1812 South Empire Road - P.O. Box 30430 Salt Lake City, UT 84130	President, Foundation for Child Development 345 East 46th Street New York, NY 10017	none	Business
7325 Remly Place LaJolla, CA 92037	11713 Brookwood Leawood, KS 66211	17 Wilkes Street Harbor Place Alexandria, VA 22314	4201 Cathedral Avenue, NW Apt. 1016E Washington, DC 20016	3810 Parkview Drive Salt Lake City, UT 84124	1150 Fifth Avenue New York, NY 10028	50 Sutton Place South, #21L New York, NY 10022	Residence
June 2000	June 2006	June 2004	June 2003	June 1998	June 2000	June 2001	Term Expires

Nancy L. Lukitsh	Simon M. Kornblit	General P. X. Kelley (Paul Xavior)	General H. T. Johnson	Billy B. Hill, Jr.	Edward L. Hennessy, Jr.	Greg Gumbel	Name Bu
Director of Market Research Wellington Management Co. 75 State Street Boston, MA 02109	none	Vice Chairman, Cassidy and Associates 700 13th Street, NW Suite 400 Washington, DC 20005	Chairman and President Greater Kelly Development Corp. 108 Fox Hall Cove San Antonio, TX 78213-2141	Hill, Held, Metzger, Lofgren & Peele, L.L.P. 3878 Oak Lawn Avenue, 4th Floor One Turtle Creek Village Dallas, TX 75219-4498	Retired Chairman & CEO Allied Signal, Inc. 101 Columbia Road Morristown, NJ 07962	National Broadcasting Co., Inc. 30 Rockefeller Plaza New York, NY 10112	Business
52 Robbin Road Weston, MA 02193	195 North Mill Road Atlanta, GA 30328	1600 North Oak Street #1619 Arlington, VA 22209	108 Fox Hall Cove San Antonio, TX 78213-2141	3883 Turtle Creek Boulevard Unit 1504 Dallas, TX 75219	Sunset Farm Van Beuren Road Morristown, NJ 07960 or: 500 Island Drive Palm Beach, FL 33480		Residence
June 2004	June 2001	June 2001	June 2005	June 2005	June 2000	June 2006	Term Expires

Steve Stephens	Sheila M. Smythe	David Semanchik	Anne Roosevelt	James E. Oesterreicher	Jennifer Nauert	Mary Ann Mobley	Alexander B. Miller	Name
President Stephens International, Inc. Quapaw Towers, Suite #11L 700 East 9th Street Little Rock, AR 72202	Dean, Graduate School of Health Sciences New York Medical College Sunshine Cottage, Room 113 Valhalla, NY 10595	none	Mayor's Office of Donor Relations City Hall - Room 604 121 North LaSalle Street Chicago, IL 60602	Vice Chairman & CEO J.C. Penney Company, Inc. 6501 Legacy Drive Plano, TX 75024-3698	none .	none	President Shareholder Communications Corp. 17 State Street New York, NY 10004	Business
700 East 9th Street Suite #11L Little Rock, AR 72202	2828 Wisconsin Ave. NW Apt. #314 Washington, DC 20007	5803 Merton Court Apt. #281 Alexandria, VA 22311	613 Central Avenue Wilmette, IL 60091		4135 Jerseyhurst Lane Lake Geneva, WI 53147	2751 Hutton Drive Beverly Hills, CA 90210	1160 Park Avenue New York, NY 10128	Residence
June 1998	June 2000	June 2002	June 2006	June 2006	June 2005	June 2003	June 2005	Term Expires

Mary Alice Williams	Patricia O'Neill Ware	Mark Van Stekelenburg	Annette Strauss	Name
Ice Blue Productions 190 Union Street Montclair, NJ 07042-2125	none	President & CEO Rykoff-Sexton, Inc. 150 Warrenville Road Lisle, IL 60532	none	Business
190 Union Street Montclair, NJ 07042-2125	37 Oldham Circle Amarillo, TX 79109	34 Deverell Drive North Barrington, IL 60010	3150 Turtle Creek Blvd. Unit #4A Dallas, TX 75219	Residence
June 2004	June 2006	June 2006	June 1996	Term Expires

### MARCH OF DIMES BIRTH DEFECTS FOUNDATION OFFICERS

(as of December, 1995)

Title	Nam <u>e</u>	Residence Address	Date <u>Term Expires</u>
Chairman of the Board	Richard J. Freeman	7325 Remly Place LaJolla, CA 92037	June, 1997
	General P.X. Kelley (Paul Xavior)	1600 North Oak Street #1619 Arlington, VA 22209	June, 1996
Vice Chairman	Sheila M. Smythe	2828 Wisconsin Ave., NW Apt. 314 Washington, DC 20007	June, 1996
President	Jennifer L. Howse, Ph.D.	152 Hicks Street Brooklyn, NY 11201	June, 1996
Executive Vice President	Ted Federici	200 Rector Place New York, NY 10006	June, 1996
Medical Director	Richard B. Johnston, Jr., MD.	42 Fern Valley Road Weston, CT 06883	June, 1996
Secretary	General P.X. Kelley (Paul Xavior)	1600 North Oak Street #1619 Arlington, VA 22209	June, 1996
Assistant Secretary	Lisa Bellsey, Esq.	One Washington Square Larchmont, NY 10538	June, 1996
Treasurer	Edward L. Hennessy, Jr.	500 Island Drive Palm Beach, FL 33480	June, 1996
Assistant Treasurer	Kathryn Morrison	380 Rector Place Apt. #7A New York, NY 10280	June, 1996

### Treasurer's Report March of Dimes Birth Defects Foundation

We are pleased to present the audited financial statements of the Foundation's national office and 104 chapters for the year ended December 31, 1995. As you will see, the Foundation's increase in net assets in 1995 was \$4.7 million, thanks to the generosity of the American public. This strong performance was due to an \$11.3 million increase in total revenue.

These financial statements have been prepared in conformity with accounting principles set forth in the American Institute of Certified Public Accountants' (AICPA) Audit Guide for Voluntary Health and Welfare Organizations and the National Health Council's Standards of Financial Accounting and Financial Reporting for Voluntary Health and Welfare Organizations (Standards).

The Foundation meets the standards of the National Charities Information Bureau and its programs are recommended to the media by the Advertising Council, Inc.

Inquiries concerning any March of Dimes program are welcome. Requests for information should be addressed to the local chapter or the Foundation's national office.

Edward L. Hennessy, Jr.

Edward L Hennisey

Treasurer March 6, 1996

### Financial Statements Independent Auditors' Report

Board of Trustees

March of Dimes Birth Defects Foundation:

We have audited the accompanying balance sheet of the March of Dimes Birth Defects Foundation (the Foundation) as of December 31, 1995, and the related statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the March of Dimes Birth Defects Foundation as of December 31, 1995, and the results of its activities and its cash flows for the year then ended in conformity with generally accepted accounting principles.

As discussed in note 1 to the financial statements, the Foundation adopted the provisions of the Financial Accounting Standards Board's Statements of Financial Accounting Standards No. 116, "Accounting for Contributions Received and Contributions Made," and No. 117, "Financial Statements of Not-For-Profit Organizations" in 1995. In addition, the Foundation changed its method of accounting for costs of certain special events as discussed in note 2.

KPM6 Reat Marrick LLP

### Balance Sheet March of Dimes Birth Defects Foundation December 31, 1995 (in thousands) Cash (including time deposits of \$22,320) 25,150 Assets: Investments (notes 3 and 8) ..... 1,724 Contributions and other receivables (note 6) ...... Inventory and prepaid expenses (note 2) ...... Land, building and equipment - net (notes 7 and 8) ... Total assets Liabilities and Net Assets: Grants and awards payable ..... Accounts payable and accrued expenses ... Refundable advances and deferred revenue. Accrued postretirement and pension benefit labilities (notes 12 and 13) ... Mortgage note payable (note 8) ..... Total liabilities . . . . Net assets: Unrestricted: Designated: South Carolina research fund ..... For program and supporting services ... Invested in land, building and equipment, net Total unrestricted net assets ... Temporarily restricted (including biomedical research of \$98) (note 5 Permanently restricted (notes 4 and 5) . Total net assets ..... Total liabilities and net assets . See accompanying notes to financial statements.

### Statement of Activities

March of Dimes Birth Defects Foundation Year Ended December 31, 1995 (in thousands)

· <del>- ·</del>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenue:				
Public Support:				\$ 140,676
Campaign contributions	\$140,497	\$ 179		
Less: direct benefits to donors	(18,286)			(18,286)
Less: write off of contribution receivable			\$ (994)	(994)
Net campaign contributions	122,211	1 <b>79</b>	(994)	121,396
Government, foundation and				e e04
corporate grants	6,439			6,604 3,789
Bequests	3,176	613	44	•
Other contributions	922	237	11	1,170
Contributed services	-1,019	. <u> </u>		1,019
Total public support	133,767	1,194	(983)	133,978
Other Revenue:				0.000
Investment income	2,183	136	43	2,362
Program service revenue	1,489	369	***	1,858
Gain on investments (note 4)			936	936
Other	1,256	50		1,306
Total other revenue	4,928	555	979	6,462
Net assets released from				
restrictions (note 11)	2,215	(2,215)		140,440
Total revenue	140,910	(466)	(4)	140,440
Expenses:				
Program services:				23,589
Research and medical support		. •		47,016
Public and professional education	47,016			34,268
Community services		Contract of the Contract of th	<u> </u>	
Total program services	104,873	1. 1 E. 1		104,873
Supporting services:				0.407
Management and general	. 9,487			9,487
Fund raising				21,343
Total supporting services			<u> </u>	30,830
Total program and supporting				405 700
services expenses	. 135,703			135,703
Change in net assets		(466)	(4)	4 ,737
Net assets at beginning of year, as				00.400
restated (note 2)	. <u>9,514</u>	2,318	8,274	20,106
Net assets at end of year	\$ 14,721	\$ 1,852	\$ 8,270	\$ 24,843

See accompanying notes to financial statements.

### March of Dimes Birth Defects Foundation (Non-Profit Corporation Name)

F-0040966-0 (File Number)

### 7. STATEMENT OF FINANCIAL CONDITION (Required by A.R.S. §10-1081.A.6.)

You must submit a statement of the corporation's financial condition. Any reasonable schedule will be accepted provided it reflects the intent of the law, as determined by the Commission. Several suggestions for information you may submit to satisfy this requirement include the following:

- Attach a copy of Page 2, Form 99 filed with the Arizona Department of Revenue; OR
- a copy of the corporation's Charitable Organization Financial Statement as filed with the Arizona Secretary of State pursuant to A.R.S. §44-6552; OR
- a copy of your treasurer's report (or financial statement) prepared for this fiscal year, OR
- a copy of the financial statement you prepare for the benefit of your members; OR
- You may simply use the Balance Sheet below.

### **BALANCE SHEET**

ASSETS		•
Current Assets:  Cash  Trade notes and accounts receivable  (less allowance for bad debts)	PLEASE REFER TO \$ ANNUAL REPORT	ATTACHED
Inventories Other current assets	<del></del>	
Total Current Assets		\$
Land, buildings and other fixed assets (net of accumulated depreciation)		
Other assets		
Total Assets		\$
<u>LIABILITIES</u>		
Current Liabilities:		
Accounts Payable Mortgages, notes, bonds (payable in less than 1 year) Other current liabilities	\$	
Total Current Liabilities		
Mortgages, notes, bonds (payable in more than 1 year) Fund Balances: Restricted Unrestricted		
Total Fund Balances		
Total Liabilities and Fund Ba	lances	\$

### 8.A. CERTIFICATE OF DISCLOSURE (A.R.S. §10-1084)

Has any person serving either by election or appointment as officers, directors, trustees, or incorporators:

- 1. Been convicted of a felony involving a transaction in securities, consumer fraud or antitrust in any state or federal jurisdiction within the seven year period immediately preceding the execution of this certificate;
- 2. Been convicted of a felony, the essential elements of which consisted of fraud, misrepresentation, theft by false pretenses or restraint of trade or monopoly in any state or federal jurisdiction within the seven year period immediately preceding execution of this certificate;
- 3. Been or are subject to an injunction, judgment, decree or permanent order of any state or federal court entered within the seven year period immediately preceding execution of this certificate where such injunction, judgment, decree or permanent order:
  - (a) involved the violation of fraud or registration provisions of the securities laws of that jurisdiction, or
  - (b) involved the violation of the consumer fraud laws of that jurisdiction, or
  - (c) involved the violation of the antitrust or restraint of trade laws of that jurisdiction?

٠	YES	

NO<u>X</u>

If "YES", the following information must be submitted as an attachment to this report for each person subject to one or more of the actions stated in Items 1. through 3. above.

- 1. Full name and prior names used.
- 2. Full birth name.
- Present home address.
- Prior addresses (for immediate preceding 7 year period).

- 5. Date and location of birth.
- 6. Social Security Number
- 7. The nature and description of each conviction or judicial action; the date and location; the court and public agency involved, and the file or cause number of the case.

### 8.B. STATEMENT OF BANKRUPTCY (A.R.S. §10-1083)

Are you currently in federal bankruptcy proceedings, and if so, under which chapter of federal bankruptcy law is the action filed and on what date?

Yes	Chapter	Date Filed	Case Number		No.	_x_
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9. This report must be executed by the corporation and attested by it's president, a vice-president, secretary, assistant secretary or treasurer. (If the corporation is in the hands of a receiver or trustee, it shall be executed on behalf of the corporation.)

I DECLARE, UNDER PENALTY OF LAW, THAT ALL CORPORATE INCOME TAX RETURNS REQUIRED BY TITLE 43 OF THE ARIZONA REVISED STATUTES HAVE BEEN FILED WITH THE ARIZONA DEPARTMENT OF REVENUE.

I further declare under penalty of law that I (we) have examined this report and the certificate, including any attachments, and to the best of my (our) knowledge and belief they are true, correct and complete.

By Charles By Sura Secretary Date 4/4/96

Title President Title Assistant Secretary